EXHIBIT 1

PHARMLINE, Inc.

The Source

- For Fine Nutritional Products -

August 1991



Pharmline's goal is to be *THE*SOURCE for ethical nutritional products and quality raw materials. The

Company President, John Witterschein,

has over twelve years of experience serving the nutritional food and pharmaceutical industries. Pharmline, now in its fifth year, has established a track record of providing product, delivery and technical support to its customers. Our extensive contacts with manufacturers and suppliers in Europe, Asia and South America allow us to introduce cutting edge products to the industry.

Pharmline is a member of the Herb Research Foundation, the Institute of Food Technologists, the American Association of Candy Technologists, the NNFA, the Council for Responsible Nutrition and the American Herb Products Association.

Quality Control is a key concern at our processing facility where pharmaceutical Good Manufacturing Practices (GMP's) are followed for custom blending, grinding, granulating and vacuum drying services. Our laboratory has equipment for mixing, drying and sizing as well as instruments for assay and validation of raw materials. We have complete in-house microbiological capacity, including spectrophotometers and apparati for HPLC, A/A, UV vis., melting point, pH, and fiber products validation. All Pharmline operations revolve around our GMP Program in which raw materials are quarantined, sampled, tested, and released under the strictest conditions. A sample of every



Pharmline • Fine nutritional products

PHARMLINE – Product Line Amino Acids/Derivatives N Acetyl-L-Cysteine **Amino Acid Chelates Glandular Products** Botanicals **Botanical Extracts** Vitamins Spice Powders Aspartates PHARMLINE, INC. 41 Bridge Street • Florida, New York 10921 (914) 651-4443 • FAX (914) 651-6900 • Telex 710 110 1708

Att. B

1994 Professional Price List and Catalog Supplement





NF FORMULAS, INC.

PROFESSIONAL PRICE LIST

Index

Professional Prices

Sales and Shipping Policy	1
Daily Multiple Vitamin-Mineral Formulas	2
Echinacea Specialty Products	2
Beta Carotene Formulas	3
Vitamin B Formulas	3
Vitamin C Formulas	3
Vitamin E Formulas	3
Calcium/Magnesium & Mineral Formulas	3
Acidophilus Formulas	4
Enzyme Formulas	4
Omega-3 & 6 Fatty Acids and Other Oils	4
Amino Acid Formulas	4
Botanical Specialty Formulas	4
Homeopathic Formulations	5
Diluted Concentrates	5
Specialty Formulas	5
Glandular Formulas	6

Botanical Liquid Extract Combina	ations 6
Chinese Herbal Formulas	6
Botanical Powdered Extracts	6
Botanical Solid Extracts	6
Botanical Liquid Extracts	7 & 8
Botanical Essential Oils	8
Fluid Extracts	8
Precise Fluid Extracts	8
Glycerin Extracts	8
Botanical Oils	8

Prices Effective January 15, 1994

Case Discount: Buy 11 Bottles, Receive 1 Free!

Catalog Supplement

Multiple Vitamin-Mineral Formulas:	
	9
	9
Mineral and Vitamin Formulas:	
	10
	10
	10
New Amino Acid Formulas:	
	10
	10
Botanical Extract Formulas:	
	11
	11
	11
Specialty Product Formulas:	
	11
Homeopathic Formulas:	
	11

Sales and Shipping Policy

Terms

Orders are to be C.O.D. or prepaid with check, money order or valid VISA or MasterCard. Customers with approved credit are Net 10 days. Accounts with invoices not paid within 45 days may be subject to a finance charge of 1.5% per month (18% annually) and may be placed on C.O.D. status with notice. Invoices are attached to the outside of the box.

Prices

All prices are the professional bottle price and are subject to change without notice. Case discount: buy 11 bottles and receive one bottle free.

Call Toll-Free for a Customer Service Representative 8:00 am - 5:00 pm Pacific Time:

800 547-4891

Ordering

Call in or fax your order at anytime. Customer Service Representatives are available to help you 8:00 am - 5:00 pm Pacific Time.

Back Order Policy

If an item is temporarily out of stock, it will be placed on Back Order. We will ship the product as soon as it is available and there will be no additional handling charges; the shipping charge will be only the actual amount.

Shipping Policy

United Parcel Service (UPS) is our carrier of choice. Other carriers may be used, upon request.

Customers with approved credit will be invoiced. We accept the following credit cards:





Shipping Charges

There is a minimum charge for shipping and handling based on UPS Zones:

UPS Zones 2-3 \$4.50 UPS Zones 4-5 \$5.00 UPS Zones 6-7 \$5.50 UPS Zone 8 \$6.00

Additional charges are based upon weight. The UPS C.O.D. fee is \$5.00. UPS rates are subject to change. Non-UPS packages will be charged actual freight costs.

Special Delivery Services

United Parcel Service (UPS): 2nd Day Delivery (Blue Label) Next Day Delivery (Red Label) Federal Express: all services

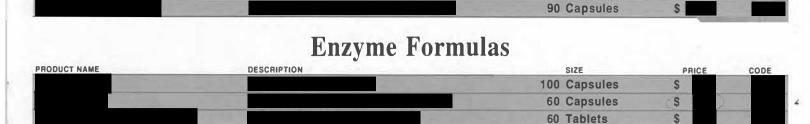
MF NF FORMULAS, INC.

9775 SW Commerce Circle ◆ Suite C-5 Wilsonville, Oregon 97070-9602 503 682-9755 ◆ FAX 503 682-9529

PROFESSIONAL PRICE LIST

Acidophilus Formulas

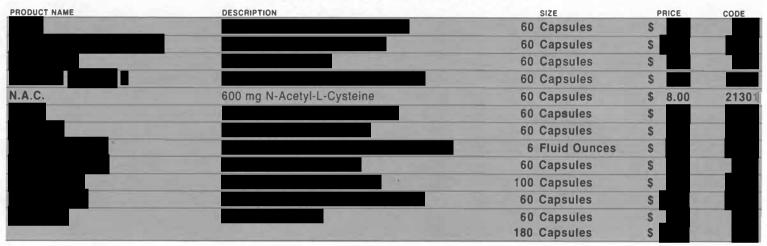
PRODUCT NAME



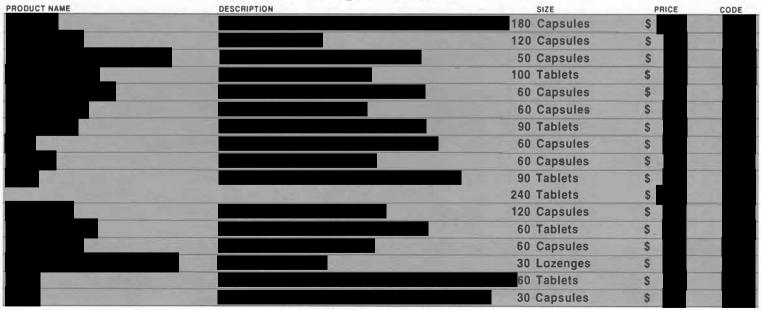
Omega-3 & 6 Fatty Acids and Other Oils



Amino Acid Formulas



Botanical Specialty Formulas



NF NF FORMULAS, INC.

PRICE

CODE



May 2, 1994



Mr. Michael McGuffin McZand Herbal Inc. P.O. Box 5312 Santa Monica, CA 90409

Dear Mr. McGuffin:

Enclosed please find our catalog offering a variety of HERBS, HERBAL EXTRACTS, ORGANIC MINERALS and NUTRITIONAL SUPPLEMENTS.

Our many years of service providing products through brokers and distributors has earned ISLAND ORGANICS an excellent reputation for prompt reliable service and quality products.

Now, not only have we expanded our inventory, but sell directly to the industry at large at the same incredibly low prices.

I will give you a call next week and answer any questions you may have.

Very truly yours,

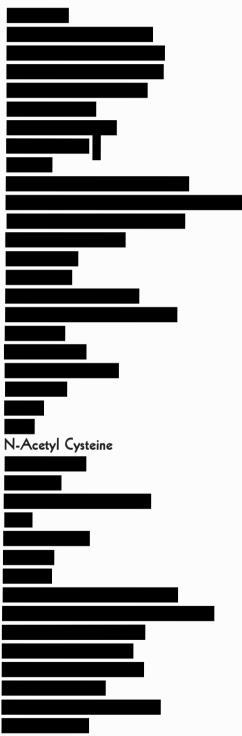
Pat Ransom

Account Executive

/pr encl.



Vitamins and Nutritional Supplements





TWO BIG CHANGES

- Starting October 1, 1993, we plan to use 100% starch foam in our order packing. No more harsh styrofoam. Thanks to Marcia at Sevenanda for convincing us.
- Since September 1, we now have a separate 800 number for credits and customer service. Call Angela or Elva at 1-800-283-

We recently tested our cold pressed Evening Primrose Oil and found it to contain exactly 9% GLA and 72% Linoleic Acid. This 500 mg softgel is identical to other national bestseller's full fatty acid profile. SALE

CODE REG 100+100 1751 ONLY 250 Caps

11.37 1752 17.48 13.48



TW N P

N P

CK

Get 50 mg of eight B-vitamins plus B-12, Biotin, and Folic Acid. This is basic nturition at the lowest possible price. Our capsules are hypoallergenic, being formulated in a white rice powder base.

CODE REG SALE 100+100 0421 ONLY 5.97 250 Caps 0422 1.85 6.98



W

N P

ACK

W

I N P

ACK

A C K

Get one full gram Ascorbic Acid in this capsule plus 100 mg Citrus Bioflavonoids. Buy in on a great deal to stock up for the winter season. Compare and save even on private label prices.

CODE REG SALE 100+100 0691 ONLY 7.77250 Caps 0692 9.98 8.98



SUPER ODORLESS GAR

Our 18-month aged Garlic is a 100:1 concentrate equivalent to 5000 mg. We've added standardized Hawthorn Berry Extract and Cayenne Pepper for synergistic benefits. This Garlic is produced in Japan.

SALE CODE REG 7.17 90 + 901816 ONLY 180 Caps 1817 9.48



W

100% NATURAL E-400 SOFTGE

Natural Vitamin E is still provided by two suppliers: Kodak and Henkel. We buy from one of seven softgel producers, all within 3% of the labeled potency. Minimum 24° rotation.



MIXED TOCOPHEROL ONLY 6.48 100+100 0893 250 Caps 0894 8.48 7.48 14.48 500 Caps 0896 15.48 D-ALPHA TOCOPHERYL ACETATE 100+100 0838 ONLY 250 Caps 0839 7.48 8.48 500 Caps 0841 14.48



PLANT UPDATE

As of mid-September, our new office/ warehouse building is nearing completion. The walls are up and the roof is being finished. The building has four docks and lots of space everywhere we need it. Our early projections are for the entire building to be completed by the end of October. This will include office and production furnishings, new pallet shelving, everything we wanted but couldn't fit presently, and, maybe, a movable indoor basketball court! In any event, we plan on moving throughout the month of November in several stages. Depending on how scheduling proceeds, we should be moving our offices in mid to late November. Thank you all for your continued support that makes our move possible. Feel free to visit our new facility and we'll be more than happy to show off our new home. Our phone and fax will remain the same. Our new address as of mid-November is:

550 Mitchell Road Glendale Hts., IL 60139

WELCOME PAT!

Pat Keegan started as our new sales representative September 2nd. He is a health enthusiast who enjoys working with people and wants to be a part of our industry. His interests include basketball, jogging, and coaching in sports clinics. His past sales experience includes part-time summer work for two years at his mom's health food store. There he learned the basics and is now ready to contribute to building our company and industry. Pat will be talking to many of you, especially those in Southern California. He'll be reaching out to the biggest market in the U.S. where NOW is able to grow the most.

Welcome Pat!

FOUR OCTOBER SPECIALS

WHEAT SPROUT ANTIOXIDANT

This product is produced from concentrated wheat sprouts hydroponically grown in a mineral-rich nutrient medium and high oxygen environment. This carefully controlled process maximizes the production of natural antioxidant enzymes including superoxide dismutase, catalase, glutathione peroxidase, and methionine reductase. Whole food antioxidant enzyme support is the perfect adjunct to any nutritional program, focusing



upon prevention and environmental protection. Contains no soy, gluten, milk, egg, or preservatives.

The unique biological activity of Wheat Sprout Antioxidant is preserved through low temperature, non-force, dehydration and special process tableting. It takes more than one pound of fresh sprouts to yield one ounce of finished product—a 20:1 supplement that is university tested.

	CODE	REG.	SALE
100 Tabs	2740	6.48	5.48
200 Tabs	2742	12-48	10.48

NAC N-ACETYL CYSTEINE

WITH SUPPORTING NUTRIENTS

NAC is a stable form of the amino acid L-Cysteine. It is converted by the body into glutathione and then into glutathione peroxidase, an antioxidant enzyme. Our capsules contain no yeast, wheat, corn, soy, milk, egg, or preservatives. We have added trace minerals Molybdenum and Selenium for synergistic support. Compare our 600 mg with smaller size or lower potency competitors.



EACH CAPSULE PROVIDES:

100 Caps

NAC (N-Acetyl Cysteine)	600 mg
Molybdenum (Amino Acid Che	elate) 50 mcg
Selenium (L-Selenomethionin	e) 25 mcg

CODE REG. SALE 0085 8.48 **7.48**

FREDOM OF INFORMED CHOICE FIDA VERSUS NUTRIENT SUPPLEMENTS By Durk Pearson & Sandy Shaw

FREEDOM OF INFORMED CHOICE

THE FDA VS. NUTRIENT SUPPLEMENTS

This book offers the latest in our battle with the FDA. Durk Pearson and Sandy Shaw are two well-known and respected authors.

120 Page book

CODE	REG.	SALE
8605	ONLY	2.37

MORE THAN A SLINGSHOT

BY FRANK MURRAY

This first generation FDA book offers classic arguments on legislative activity and over-enforcement by the FDA. Frank Murray is a longtime industry writer focusing on the future of the FDA and our industry.

240 Page book

CODE	REG.	SALE
8629	ONLY	2.66

NEW SEPTEMBER SPECIALS

AMERICAN GINSENG





Today, the majority of American Ginseng is exported to China, where it is considered to be a highly treasured herb. Our American Ginseng capsules are derived from four to five year old ginseng roots cultivated in Wisconsin. The climate in Wisconsin is ideal for growing ginseng and, therefore, produces exceptionally high levels of ginsenosides. This capsule includes a minimum of 5% ginsenosides, although many lots contain over 10% ginsenosides!

50 Caps 100 Caps 4002 4004 REG. 4.48

8.48

3.98 7.48

CHOLINE & INOSITOL



100 Caps

CODE 0470

REG.

SALE **2.98**

https://www.newspapers.com/image/7689908

by ancestry

Printed on Dec 5, 2021



Copyright © 2021 Newspapers.com. All Rights Reserved.



https://www.newspapers.com/image/638311181

by ancestry

Printed on Dec 5, 2021



Copyright © 2021 Newspapers.com. All Rights Reserved.





ce September 1, we now have a sepa-800 number for credits and customer les. Call Angela or Elva at 7-800

RAMMUDATE

As of mid-September, our new office/

warehouse building is nearing com-pletion. The walls are up and the roof

is being finished. The building has four

docks and lots of space everywhere

we need it. Our early projections are

for the entire building to be completed

by the end of October. This will include office and production furnishings, new

pallet shelving, everything we wanted but couldn't fit presently, and maybe,

a movable indoor basketball court in

any event, we plan on moving through-

out the month of November in several

stages. Depending on how scheduling

proceeds, we should be moving our

offices in mid to late November. Thank

you all for your continued support that makes our move possible. Feel free to visit our new facility and we'll be more than happy to show off our new home.

Our phone and fax will remain the

same. Our new address as of mid-

We recently tested our cold pressed Evening Primrose Oil and found It to contain exactly 9% GLA and 72% Linolele Acid. This 500 mg softget is identical to other national bestseller's full faity acid profile.

100+100 250 Caps CODE 1751 1752

REG ONLY 17.48

SALE 11.37 13.48



50 CAPSUL

Get 50 mg of eight B-vitamins plus B-12, Blotin, and Folio Add. This is basic nturition at the lowest possible price. Our capsules are hypoallergenic, being formulated in a white rice powder base.

CODE 100+100 .0421

REG ONLY

SALE 5.97 Z.95 6.98



TWINPACK!

0422

Get one full gram Ascorbic Acid in this capsule plus 100 mg Offrus Bioflavonoids. Buy in on a great deal to stock up for the winter season. Compare and save even on private label prices.

100#100 □ 250 Caps.

. 250 Caps

CODE REG 0691 ONLY 0692 9.98

SALE 7.77 8.98



Our 18-month aged Garlic is a 100:1 concentrate equivalent to 5000 mg. We've added standardized Hawthorn Berry Extract and Cayenne Pepper for synergistic benefits. This Garlic is produced in Japan.

90+90 180 Caps CODE 1816 1817

REG SALE ONLY 7.17 9.48 7.17



00% NATURAL E-400 SOFTGELS

Natural Vitamin E is still provided by two suppliers: Kodak and Henkel. We buy from one of seven softgel producers, all within 3% of the labeled potency. Minimum 24° rotation. MIXED TOCOPHEROL



100+100 250 Caps 500 Caps

0893 ONLY 0894 B-18 0896 D-ALPHA TOCOPHERYL ACETATE

6.487.48 14.48



November is:

WELCOME started as our new sales representative September 2nd. He is a health enthusiast who enjoys work-Ing with people and wants to be a part of our industry. His interests include basketball, joggling, and coaching in sports clinics. His past sales experience includes part-time summer work for two years at his mom's health food store. There he learned the basics and is now ready to contribute to building our company and industry. Pat will be talking to many of you, especially those In Southern California, He'll be reaching out to the biggest market in the U.S. where is able to grow the most.

Welcome Pati

This product is produced from concentrated wheat sproute hydroponically grown in a mineral-rich neutrent medium and high oxygen environment. This carefully controlled process maximizes the production of natural antloxidant enzymes including superoxide dismutase, catalase, glutathione peroxidase, and methionine reductase. Whole food antioxidant enzyme support to the perfect ad-



Junct to any multitlenal program, focusing upon prevention and environmental protection. Contains no sey, gluten, milk, egg, or preservatives.

The unique biological activity of Wheat Sprout Antioxidant is preserved through low temperature, non-force, delividuality and special process tableting. If takes more than one pound of fresh sprouts to yield one ounce of linished product—a 20:1 supplement that is university tested.

CODE

2740

2742

100 Tabs 200 Tabs

SALE 5.48

REG. 648 2.48 10.48

N-ACETYL GYSTEINE WITH SUPPORTING NUTRIENTS

NAC is a stable form of the amino acid L-Cysteine: It is converted by the body into glutathlone and then into glutathlone peroxidase, an antioxidant enzyme; Our capsules contain no yeast, wheat, corn, soy, milk, egg, or preservatives. We have added trace minerals Molybdenum and Selenium for synergistic support. Compare our 600 mg with smaller size or lower potency compelitors.



ANNALY MOCE STICKIONICS:	
NAC (N-Acetyl Cysteine)	ล็ตค์ เหล
Molybdenum (Amino Acid Chelate)	50 man
Molybdenum (Amino Acid Chelate) Selenium (L-Selenomethionine)	25 mcg

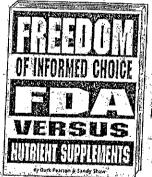


, 100 Caps

CODE 0085

REG. 8-48

SALE 7.48



FREEDOM OF INFORMED CHOICE THE FDA VS. NUTRIENT SUPPLEMENTS

This book offers the latest in our battle with the FDA. Durk Pearson and Sandy Shaw are two wellknown and tespected authors.

120 Page book

CODE .

REG.

SALE ONLY 2.37

MORE THAN A SLINGSHOT

BY FRANK MURRAY

This first generation FDA book offers classic arguments on legislative activity and over-enforcement by the FDA. Frank Murray is a longtime industry writer focusing on the future of the FDA and our industry.

240 Page book

CODE REG. . iONLY



5% GINSENOSIDES

Today, the majority of American Ginseng is exported to China, where it is considered to be a highly treasured herb. Our American Ginseng capsules are derived from four to five year old ginseng roots cultivated in Wisconsin. The climate in Wisconsin is ideal for growing ginseng and, therefore, produces exceptionally high levels of ginsenosides. This capsule includes a minimum of 5% ginsenosides, although many lots contain over 10% dinsenosides.

CODE

REG.

SALE



Two Capsules Provide: Elemental Choline (from 532 mg Choline Bitartrate) inositol ...

Choline and inositol are two members of the B-complex family. Each capsule contains no yeast, wheat, corn, soy, milk, egg, or preservatives.