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	LELAND STANFORD JUNIOR UNIVERSITY and THERMOLIFE INTERNATIONAL, LLC		
9	UNITED STATES	S DISTRICT COURT	
10	SOUTHERN DISTR	RICT OF CALIFORNIA	
11			
12 13	THERMOLIFE INTERNATIONAL, LLC	CASE NO.: 13-cv-651 JLS (MDD) (LEAD CASE)	
14	Plaintiff, v.	PLAINTIFFS THE BOARD OF	
15		TRUSTEES OF THE LELAND	
16	MYOGENIX CORP., et al.	STANFORD JUNIOR UNIVERSITY AND THERMOLIFE	
17	Defendants.	INTERNATIONAL, LLC'S AMENDED MEMORANDUM IN	
18		SUPPORT OF THEIR MOTION FOR	
19		RECONSIDERATION OF THE COURT'S APRIL 4, 2017 ORDER (1)	
20		STRIKING PLAINTIFFS'	
21		DECLARATION, AND (2) GRANTING DEFENDANTS'	
22		MOTION FOR ATTORNEY FEES	
23			
24	AND RELATED CASES	Judge: Hon. Janis L. Sammartino	
25		Judge: Hon. Janis L. Sammartino Courtroom: 4A	
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#### I. INTRODUCTION

Plaintiffs The Board of Trustees of the Leland Stanford Junior University ("Stanford") and ThermoLife International, LLC ("ThermoLife") (collectively, "Plaintiffs") respectfully move the Court to reconsider its April 4, 2017 decision finding this case is exceptional pursuant to 35 U.S.C. § 285, which awarded Hi-Tech Pharmaceuticals, Inc. ("Hi-Tech") and Vital Pharmaceuticals, Inc. ("VPX") (collectively, "Defendants") attorneys' fees. *See* ECF No. 282. Plaintiffs do not seek reconsideration merely because they do not like the result. Reconsideration is necessary here because, although the Court sought to consider "the totality of the circumstances," the majority of the "circumstances" cited by the Court to arrive at its decision are either not supported by the record or are contrary to the record before this Court.

For instance, the Court takes no notice of the patents in suit other than U.S. Patent No. 5,891,459 (the "459 Patent") (Defendants raised no complaint about the pre-filing investigation as to those patents) and, even as to the '459 Patent, overlooks the pre-filing investigation into other products at issue, including Defendants' own products. In the case of both Defendants, there is at least one product and at least one patent in suit against them which the Court's pre-filing investigation determination does not cover, making this case perhaps the first case ever where a court has held that an inadequate pre-filing investigation on some products renders the case exceptional even when other products were adequately investigated.

The Court also struck Plaintiffs' supplemental declaration which provided further details regarding Plaintiffs' pre-filing investigation, because the affidavit had not been subject to discovery; yet the Court credited Defendants' arguments and evidence that were (just like Plaintiffs' stricken affidavit) never subject to discovery. In so doing, the Court improperly shifted the burden of persuasion on exceptionality from Defendants to Plaintiffs, and then rejected Plaintiffs' evidence and made incorrect assumptions regarding Plaintiffs' pre-fling investigation. This is clear error.

The Court's ruling crediting one side's evidence over the other is a direct result

of an even more fundamental error. At the Defendants' request, the Court bifurcated trial between invalidity and infringement. For this reason, the record on infringement was never developed, yet the Court roots its exceptionality finding on a supposed lack of infringement. Even then, the Court overlooked the only infringement issue that *was* litigated: its claim construction ruling, which the Court passes over in its exceptionality decision. It is well-settled that attorneys' fee applications should not result in minitrials, but that is exactly what the Court did here, holding a mini-infringement trial on the papers. The Court cannot base its exceptionality finding on issues that were not actually litigated between the parties, particularly where unsupported accusations would have been disproven by discovery taken in the second phase of case, and especially when these two Defendants never claimed a Rule 11 violation arguing the infringement case was frivolous and never moved for summary judgment of non-infringement, instead insisting that the case be bifurcated and waiting to ambush Plaintiffs with their "evidence" after the case was closed.

To find a wrongful motivation by Plaintiffs, the Court again improperly credited Defendants' unsupported accusations. The record is clear that Plaintiffs practiced the invention; that ThermoLife's license from Stanford would protect its own customers from infringement claims; and that ThermoLife sells and markets arginine nitrate to some of the largest dietary supplement companies in the sports nutrition industry and its raw materials are used (with implicit licenses to the patents at issue here) in many very successful products that discovery would have shown account for well over one million units of finished products sold. Contrary to the Court's implicit conclusion, Plaintiffs are *not* "trolls," and there is no support for the Court's manifestly unjust finding that Plaintiffs filed lawsuits to obtain nuisance settlements. If this were true, Plaintiffs could have covenanted not to sue each of the defendants that elected not to resolve these claims prior to trial, rather than proceeding to trial. The mere filing of numerous lawsuits asserting, in part, infringement of a now-expired patent does not make this case exceptional.

In short, the "totality of the circumstances" test does not allow the Court to simply discount evidence that weighs against a finding of exceptionality and render findings wholly unsupported by the facts. As explained in this Memorandum, the Court's decision is not supported by the record viewed in its entirety, and should be reconsidered. *Large Audience Display Systems, LLC v. Tennman Productions, LLC*, 660 Fed. Appx. 966, 972 (Fed. Cir. 2016) ("the circumstances upon which a district court relies must actually exist, and findings that such circumstances do exist must be justified by the record. Here, many of the "circumstances" deemed dispositive by the district court . . . either did not occur or were given undue weight. Thus, we must vacate the trial court's finding of exceptionality and award of fees and costs under § 285"); *Kimberly-Clark Worldwide Inc. v. First Quality Baby Products LLC*, 2017 WL 1382546, 3 (E.D. Wis. April 18, 2017) ("totality of the circumstances further weigh against an award of fees when considering the case *in its entirety*") (emphasis added).

#### II. LEGAL ARGUMENT

Under Rule 59(e) of the Federal Rules of Civil Procedure, a party may move "to alter or amend a judgment...no later than 28 days after the entry of the judgment." Such reconsideration of a prior order is "appropriate if the district court (1) is presented with newly discovered evidence, (2) committed clear error or the initial decision was manifestly unjust, or (3) if there is an intervening change in controlling law." *Sch. Dist. No. 1J, Multnomah Cnty. v. ACandS, Inc.*, 5 F.3d 1255, 1263 (9th Cir. 1993). In addition, in the Southern District of California, a party may apply for reconsideration

<sup>&</sup>lt;sup>1</sup> Prior to this 28-day period expiring, Defendants filed their applications allegedly supporting their fees and expenses – VPX in the amount of \$382,641.99 (ECF No. 285) and Hi-Tech for nearly three times that amount, \$991,744.52 (ECF No. 284). Plaintiffs will file their oppositions to both on or before June 1, 2017, but note at this time that Defendants have failed to attempt to delineate which legal costs they allegedly expended were related to defending against infringement of the '459 Patent as opposed to the other patents-in-suit. *Cf. Kilopass Technology, Inc. v. Sidense Corporation*, 82 F. Supp. 3d 1154, 1166 (N.D. Cal. 2015) ("As the defendant in this case, Sidense would not have incurred *any legal costs* were it not for Kilopass' claims of infringement") (emphasis added). Because Defendants would have defended this action regardless of the outcome of Plaintiffs' pre-filing investigation as to the '459 Patent, and neither of them have attempted to show what fees stemmed from the allegedly lack of pre-filing investigation (instead, taking a kitchen-sink approach of claiming all alleged fees and expenses), the fee award should be zero, even if this case is exceptional, which it is not.

"[w]henever any motion or any application or petition for any order or other relief has been made to any judge and has been refused or in whole or in part..." Civ. L.R. 7.1(i)(1). This motion is brought under both Rule 59(e) and Civ. L.R. 7.1(i)(1).

Plaintiffs acknowledge that district courts have discretion to determine whether a patent case is "exceptional" under 35 U.S.C. § 285 considering "the totality of the circumstances." *Octane Fitness*, 134 S.Ct. at 1756. However, "the circumstances upon which a district court relies *must actually exist*, and findings that such circumstances do exist *must be justified by the record.*" *Large Audience Display Systems, LLC v. Tennman Productions, LLC*, 660 Fed. Appx. 966, 972 (Fed. Cir. 2016) (emphasis added). Where the "circumstances' deemed dispositive by the district court....either *did not occur* or *were given undue weight*," the Federal Circuit will vacate the trial court's finding of exceptionality. *Id.* (emphasis added). For the Federal Circuit to uphold a finding of exceptionality, "the district court must assure both that the circumstances on which it relies are *accurate* and that the court affords only the *appropriate measure of weight to each.*" *Id.* (emphasis added).

Here, the Court concluded, "under the totality of the circumstances Defendants have shown that this case is exceptional such that an award of attorney fees is justified." ECF No. 282 at 16. The Court points to three justifications for its conclusion:

- (a) "Plaintiffs' pre-filing investigation was severely lacking";
- (b) "Plaintiffs' motivation was seemingly to extract nuisancevalue settlements from a large number of defendants"; and
- (c) "awarding fees here will advance compensation- and deterrence-oriented goals."

Reconsideration is an "extraordinary remedy, to be used sparingly in the interests of finality and conservation of judicial resources." *Kona Enters., Inc. v. Estate of Bishop*, 229 F.3d 877, 890 (9th Cir. 2000). Ultimately, whether to grant or deny a motion for reconsideration is in the "sound discretion" of the district court. *Navajo Nation v. Norris*, 331 F.3d 1041, 1046 (9th Cir. 2003) (*citing Kona Enters.*, 229 F.3d at 883).

*Id.* But none of these justifications are supported by the record and, instead, the Court's ruling disregards salient facts and evidence that contradict the Court's ruling. Without discovery or undisputed evidence, the Court simply accepts Defendants' narrative - while excluding Plaintiffs' countervailing evidence due to lack of the same discovery.

For the reasons explained herein, Plaintiffs urge the Court to reconsider its decision and find that, once the entire totality of the circumstances is considered, this case does not "stand out" from other cases in any respect. *University of Utah v. Max-Planck-Gesellschaft Zur Foerderung Der Wissenschaften E.V.*, 851 F.3d 1317, 1323 (Fed. Cir. 2017) (affirming denial of exceptional case finding, noting that an exceptional case is one that "stands out from others with respect to the substantive strength of a party's litigating position" and "Octane Fitness does not require anything more") (quoting Octane Fitness, LLC v. ICON Health & Fitness, Inc., 134 S.Ct. 1749, 1756 (2014)).

### A. The Record Does Not Support the Court's Decision Regarding Plaintiffs' Pre-Filing Investigation

In its Order, the Court held that "Plaintiffs' pre-filing investigation was severely lacking" (ECF No. 282 at 16). In order to reach this conclusion, the Court did not review the "totality of the circumstances." Instead, the Court credited the Defendants' arguments while wholly turning aside evidence undermining the Defendants' accusations. Below, Plaintiffs cite to specific evidence in the record supporting reconsideration and provide context to each of the Court's three bases for finding the pre-filing investigation lacking. The entire totality of the record demonstrates that the Court should overturn its previous decision, which is based on a variety of clear errors and manifestly unjust.

### 1. The Court Disregarded Substantial Evidence Related to Plaintiffs' Pre-Filing Investigation

The Court's Order provides a limited view of the record, addressing only one patent in suit and neglecting to mention other infringing products. Specifically, the Court's Order does not give any weight to the following:

- out of the "81" defendants sued for infringement in Defendants' estimation (VPX's Moving Br. at 2), *none* of them other than Hi-Tech and VPX complained about the reasonableness of Plaintiffs' pre-filing investigations, from which it must be inferred, when viewing the totality of the circumstances that the investigations *were* reasonable:
- even as to these two Defendants, the only patent of which they complain is the '459 Patent, and not the other three patents in suit (see ECF No. 267 at 10 (indicating Hi-Tech was sued for infringing four patents) and id. at 9 (indicating VPX was sued for infringing three patents)); and
- even as to the '459 Patent itself, Hi-Tech does not complain about the pre-filing investigation for all of its products, completely avoiding the Anavar product which was also accused of infringing the '459 Patent (*id.* at 10).

These issues were all addressed in Plaintiffs' opposition and are part of the entire totality of the circumstances, yet completely missing from the Court's analysis.

Of course, the Court also struck the supplemental declaration that further demonstrated the sufficiency of the pre-filing investigation. ECF No. 279 ¶¶ 16-23. The Court held the declaration unfairly prejudicial because, *inter alia*, "Defendants have had no discovery regarding these recently added statements and arguments, some of which appear to directly conflict with the evidence previously before the Court." ECF No. 282 at 6. But strangely, the Court did not hold Defendants to this same standard, relying on post-trial statements by Defendants that their products do not infringe. If the concern is a lack of discovery on statements submitted after this case was closed, then the Court should have also struck Defendants' statements on an issue

never litigated that are unquestionably "unfairly prejudicial" to Plaintiffs. Indeed, Plaintiffs made this point several times in their opposition brief. *See*, *e.g.*, ECF No. 267 at 5, 6 ("Defendants' assertions of non-infringement have not been tested…or subject to full discovery"), and 13 ("nothing Mr. Wheat swears to with respect to his products could be taken as credible without the benefit of rigorous cross-examination").

While Plaintiffs' counsel's declaration was not necessary in affirming the reasonableness of Plaintiffs' pre-filing investigation, it is certainly a part of the "totality of circumstances" that the Court should have taken into consideration, particularly as there was never any infringement discovery in this case. Striking it on the grounds of prejudice, while crediting Defendant's claims of a lack of infringement, was manifestly unjust.

Furthermore, the Court overlooked that the Defendants urged for bifurcation of this case, with validity (not infringement) litigated first. Defendants never moved for summary judgment on non-infringement. On this basis alone, the Court should be able to base its exceptionality finding on a lack of infringement. As the Court in *Stragent*, *LLC v. Intel Corporation*, 2014 WL 6756304 (E.D. Tx. Aug. 6, 2014) explained:

Stragent's argument was certainly a weak one, but despite the alleged implausibility of Stragent's position, Intel never sought summary judgment of non-infringement on the basis of the limitation at issue. This suggests that Intel did not always view Stragent's infringement position as frivolous. There is little injustice in forcing Intel to bear its own attorney's fees for defending a claim it did not challenge on summary judgment. Disposing of a frivolous claim on summary judgment would avoid a trial and have the effect of saving both parties a substantial portion of their litigation costs.

Stragent, 2014 WL 6756304 at \*5. Like the defendants in Stragent, Defendants' failure to move for summary judgment on infringement (which they could have done at any time), "suggests that [Defendants] did not always view [Plaintiffs'] infringement

position as frivolous." The Court was required to consider this fact as part of the exceptionality analysis.

## 2. There is No Support in the Record for the Conclusion that Plaintiffs Relied Only on Advertising for their Pre-Filing

**Investigation** 

The Court erroneously determined that in their pre-filing investigation Plaintiffs reviewed only "advertising," and not "labels." *See* ECF No. 282 at 11-12.<sup>3</sup> While the Court draws a distinction between "labels" and "advertising," the record shows that the advertising claims Plaintiffs examined pre-suit are, for the most part, actually *on the products' labels*. Thus, because the Court's decision presumes that Plaintiffs should have examined "labels" but only looked at "advertising," this assumption of the Court is contrary to the record; the Court's decision is incorrect.

As one of numerous examples, the advertising for Hi-Tech's NO Overload claims that the product contains a "high dosage of arginine.....resulting in a significant increase in the availability of arginine for NO production." *See* ECF No. 267 at 11.<sup>4</sup> This claim is stated on the *label of the product*. *See* Declaration of Tyler J. Woods in Support of Motion for Reconsideration, dated May 2, 2017 ("Woods Decl.") at ¶ 3, Ex. B. In other words, the *label* that says the product provides a "high dosage of arginine" – enough to increase "NO production" – cannot be said to "disclose far less than the amount of 1-

For example, the Court found that "if Defendants are correct that the relevant product labels disclose necessarily non-infringing amounts of ingredients, then this weighs strongly in favor of this case being exceptional"; "many of the product labels disclose far less than the amount of 1-arginine required to infringe"; "Plaintiffs in the present case nowhere indicate that they relied on anything other than advertisements before bringing suit"; and "it would have been extremely easy for Plaintiffs to examine their labels." ECF No. 282 at 10-12.

Of course, this claim is nearly identical to the language as to Hi-Tech's Anavar, and Hi-Tech does not take issue with the pre-filing investigation as to Anavar. *See* ECF No. 267 at 10 (quoting statements pertaining to Anavar regarding the "high dosage of L-arginine" to "create a wealth of NO"); *see also* Declaration of Tyler J. Woods in Support of Motion for Reconsideration, dated May 2, 2017 at ¶ 2, Ex. A (Anavar label discussing "enhanced levels of nitric oxide" from "L-Arginine"). The Court never addresses in its decision how relying on nearly the same inducement language can lead to a finding of satisfactory pre-filing investigation as to one product but not as to another.

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arginine required to infringe." ECF No. 282 at 12. If anything, the label says the opposite.

Similarly, while the Court gives short shrift to Plaintiffs' pre-filing investigation as to VPX's products and the importance of the "marketing claims" analyzed as relevant to ingredient-list ordering, ECF No. 282 at 13, once again, the "marketing claims" in question are not merely found in advertising, but also on the products' *labels*. See, e.g., Woods Decl. 4, Ex. C (label for NO Shotgun, including that product increases "blood flow & nitric oxide [N.O.] levels"); see also ECF No. 267 at 15-17 (Plaintiffs' opposition brief discussing details of analysis, including labeling, ingredient ordering, label/advertising claims, and references to VPX's product-specific compare Antonious v. Spalding & Evenflo Companies, Inc., 275 F.3d 1066, 1075 (Fed. Cir. 2002) ("evidence uncovered by the patent holder's investigation must be sufficient to permit a *reasonable inference* that all the accused products infringe") (emphasis added) and ECF No. 282 at 13 (rejecting Plaintiffs' "inferential reasoning" based on VPX's labels).

Related, the Court's reference for the apparent need for Plaintiffs to have proven in response to VPX's motion that VPX's products "contain amounts of Larginine sufficient to make them infringing" purports to hold Plaintiffs to the incorrect legal standard with respect to the exceptional case determination. See ECF No. 282 at 13 (emphasis in original). Plaintiffs' pre-filing investigation did not require Plaintiffs to prove infringement; rather, a pre-filing investigation is sufficient if plaintiffs "evaluated the patent portfolio, analyzed the patent's validity, determined the scope of the patent's claims, and performed an infringement analysis." Intamin Ltd. v. Magnetar Technologies, Corp., 483 F.3d 1328, 1338 (Fed. Cir. 2007) (quoting Q-Pharma, Inc. v. Andrew Jergens Co., 360 F.3d 1295, 1302 (Fed. Cir. 2004)); see also Mad Dogg Athletics, Inc. v. Fitness Master, Inc., Case No. 2:15-cv-02616, 2015 WL 12552047, \*3 (C.D. Cal. Sep. 28, 2015) (sufficiency of pre-filing investigation is context-specific inquiry, requiring district court to examine all circumstances

1	surrounding the submission) (citing Bradgate Assoc., Inc. v. Fellows, Read & Assoc.
2	Inc., 999 F.2d 745, 752 (3d Cir. 1993)). Even if, arguendo, Plaintiffs' pre-filing
3	analysis turned out to be incorrect, that would not be relevant to an exceptional case
4	determination. Otsuka Pharmaceutical Co., Ltd. v. Sandoz, Inc., Civil Action No. 07-
5	1000, 2015 WL 5921035, *6 (D.N.J. Oct. 9, 2015) ("this case is most analogous to
6	those post-Octane cases in which the losing party could not meet the burden of the
7	arguments, but the arguments did not 'descend to the level of frivolous argument or
8	objective unreasonableness' pursuant to § 285" (quoting Gametek LLC v. Zynga, Inc.
9	No. 132546, 2014 WL 4351414, at *3 (N.D. Cal. Sept. 2, 2014) (denying motion for
10	attorney fees because losing party's conduct fell short of "conduct that has been found
11	to justify fee-shifting even post-Octane")).
12	It is simply not true that there was no pre-filing infringement analysis or review
13	of the labels. Plaintiffs' opposition is replete with references to this analysis, as Mr
14	Kramer testified (during validity discovery):
15	Q Do you have any recollection of how it was determined
16	that somebody was an infringer?
17	* * *

THE WITNESS: Yes....Check existing products for their marketing claims and ingredients.

Q And what marketing claims would indicate they were an infringer?

A If they said arginine was going to increase nitric oxide or if the *label* had a certain *dose of arginine* in the product.

\*\*\*\*

.....In some products only a very small amount would be an infringement on some patents, and in some patents another dose would be an infringement.

Q So under some of the patents a small amount would infringe; is that what you're saying?

A Yes....

Q And in some of them it would require a larger amount?

A A minimum dose, yes.

See ECF No. 246-6 (Exhibit D to Declaration of Francis DiGiovanni, dated October 12, 2016) at 133:4 – 134:6. Indeed, the *label* on NO Overload, just as an example, provides the *minimum dose* of L-arginine in the product required to infringe the '459 Patent – that is, a "high dosage" sufficient to provide for "NO [nitric oxide] production." The above excerpts from Mr. Kramer's testimony were also part of the trial record in this case (as Defendants' Trial Exhibit No. 15A), and clearly a part of the totality of the circumstances, but this was all bypassed in the Court's ruling, which was clear error.

With this context clarified, it is clear that Plaintiffs' pre-filing investigation was more than adequate based solely on the testimony of Mr. Kramer (and even without considering the stricken affidavit), taken during the validity phase of the case, before infringement discovery could commence. No other conclusion is possible when the entire totality of the circumstances are considered, except that Plaintiffs *did* do a proper pre-filing investigation before filing their cases against these two Defendants, just as with the others.

# 3. The Court Erroneously Determined that Certain Product Labels Disclosed an Additional Ingredient Rendering them Incapable of Infringement

The Court also erred in finding that "Plaintiffs should have discovered by viewing the products' labels that those products contained an additional ingredient rendering the product incapable of infringement." ECF No. 282 at 10 (citing to n. 4). First, this determination essentially rules on infringement—a phase of the trial that never happened and on which no discovery was taken. More fundamentally, however,

the Court's ruling is inconsistent with its earlier ruling on claim construction. As Plaintiffs previously pointed out in their opposition brief:

In a material omission, Defendants leave out the fact that while the Court construed the '459 Patent as requiring that "arginine and lysine cannot be active ingredients," id. at 13, the proper context for the question of what "active ingredients" are was also construed: "The Court finds, as it did in its discussion of the '872 patent [U.S. Patent No. 6,117,872], that applicants did not disclaim the inclusion of all other amino acids, but just the inclusion of active ingredient amino acids for the purpose of bringing about the patent's intended benefit." See ECF No. 109 (Claim Construction Order) at 16 (emphasis added). Because the intended benefit of the '459 Patent's asserted claim 1 is "improving vascular NO activity of the vascular system of a human host by enhancing endothelial NO," '459 Patent at 26:39-40, Defendants' non-infringement position by virtue of the inclusion of other amino acids can only be successful if they can show that the presence of these other amino acids could even possibly achieve the patent's intended benefit. Defendants have not even tried to do so – instead, they take the strategy of not providing the full context of the Court's construction of the '459 Patent.).

ECF No. 267 at 8-9. Under the Court's claim construction ruling, the inclusion of an additional ingredient *does not* render the product incapable of infringement. Rather, the ingredient needs to be one that brings about the '459 Patent's benefit—and there is no evidence in the record of any such benefit by any ingredient. Ruling otherwise was clear error.

The impact of the Court's claim construction on this case was, indeed, a pivotal moment with respect to Plaintiffs' reasonable infringement analysis that the Court disregards in its Order, even though it is clearly a part of the totality of the circumstances that deserves substantial weight. Just three days after the claim construction order was issued, Plaintiffs amended their infringement contentions to remove Hi-Tech's Mesomorph product, which was initially alleged to have infringed U.S. Patent No. 6,646,006. ECF No. 267 at 11 (n. 6). Plaintiffs were certainly entitled

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to rely on the Court's claim construction ruling when conducting their infringement analysis; it is clear legal error to find this case exceptional because the Defendants' products included ingredients that they claim mitigated against infringement. For this reason alone, reconsideration of the Order is necessary.<sup>5</sup>

### 4. The Court Relies on a Statement Regarding the State of the Art in 1993 That is Wholly Unsupported by the Record

The Court held that "the claim explicitly requires administration of L-arginine in an amount sufficient to enhance nitric oxide production, and that – at least as early as 1993 – studies showed that one gram was insufficient to enhance such production." ECF No. 282 at 11-12. In support, the Court cited the trial transcript at 460:11-461:7. But the trial transcript does not support this statement – there is no discussion by Dr. Boger of what was known *in 1993*.

If any ambiguity existed as to what amount of arginine was required to enhance nitric oxide production, Defendants' labels put that question to rest. A holistic review of their labels and advertising showed that Plaintiffs had a reasonable basis to conclude that the products had sufficient arginine to enhance nitric oxide production, even if it was less than a gram. *See Rohm & Haas Co. v. Brotech Corp.*, 127 F.3d 1089, 1093 (Fed. Cir. 1997) (quoted in ECF No. 282 at 12) (denying Rule 11 motion as reasonableness is judged "in light of the available information at the time of filing").

But crucially, the actual amount of arginine was never relevant to Plaintiffs' prefiling investigation as to the '459 Patent, because *the '459 Patent is a method patent*. Thus, pre-filing investigation necessarily focused on whether the advertising and labels were sufficient to support a claim of contributory infringement, *i.e.*, whether they

<sup>&</sup>lt;sup>5</sup> Although the Court's order finding this case exceptional does not refer to its prior ruling that certain claims were barred by laches, to the extent this prior ruling played any role in the Court's decision, the Supreme Court recently held in that laches is *not* a defense to a patent infringement claim. *SCA Hygiene Products Aktiebolag v. First Quality Baby Products, LLC*, 137 S.Ct. 954 (Mar. 21, 2017). Before this Court ruled that GNC was entitled to the laches defense, Plaintiffs urged the Court to delay decision on GNC's motion pending the outcome of *SCA Hygiene*. *See* ECF No. 213 at 15. The Court declined to do so, holding that the laches defense applied to all four of the patents-in-suit. *Id.* at 17.

disclosed to the user the method of "improving vascular NO activity of the vascular system of a human host by enhancing endothelial NO," as interpreted by the Northern District of California (and as this Court would, in its own claim construction, interpret the claim). See ECF No. 109 at 13-14; see also id. at 14-15 (rejecting defendants' proposed construction that "prophylactic dose" means "dosage required to improve preexisting vascular degenerative disease or prevent vascular degenerative disease in a human host at risk"). Other information, such as product testing, would not have been of assistance in finding such disclosure, particularly at the pre-filing investigation stage. See, e.g., Q-Pharma Inc. v. Andrew Jergens Co., 360 F.3d 1295, 1301-02 (Fed. Cir. 2004) ("[g]iven Q-Pharma's nonfrivolous interpretation of claim 1 as requiring no specified minimum amount of CoQ10 and Jergens' forthright assertions regarding the therapeutic effects of CoQ10 in the accused product, we conclude that it was reasonable for Q-Pharma to believe that the accused product contained a 'therapeutically effective amount' of CoQ10 as the 'principal active ingredient'").

In short, the Court's reliance on the amount of arginine or what was known in 1993 was clear error, because it is not supported by the record and cannot form the basis for a finding of exceptionality.

### B. The Court's Decision On Plaintiffs' "Motivation" Is Also Not Supported by the Record

Apparently adopting Defendants' narrative whole cloth, the Court found that "Plaintiffs' motivation was seemingly to extract nuisance-value settlements from a large number of defendants." *See* ECF No. 282 at 16. In order to reach this ruling, the Court cited five pieces of "evidence":

- (1) Plaintiffs "only list one marketed product, sales of which never amounted to more than 300 units" (*id.* at 14);
- (2) Plaintiffs "brought suit under three patents that expired several months after ThermoLife agreed to purchase the licenses" (*id.*);

- (3) Plaintiffs "settled early with many of the defendants in this lawsuit for seemingly small dollar amounts" (*id.*);
- (4) Plaintiffs "have filed numerous infringement suits" (id.); and
- (5) "Plaintiffs brought suit against many defendants without carefully reviewing their claims as a calculated risk that might yield nuisance-value settlements" (*id.* at 15).

These five assessments of Plaintiffs' "motivations" are not supported by the record. Indeed, in assessing Plaintiffs' motivations, the Court cites two decisions that underscore how this case does not "stand out" from others as required by Octane Fitness. In Eon-Net LP v. Flagstar Bancorp, 653 F.3d 1314 (Fed. Cir. 2011), a pre-Octane Fitness decision, the patentee and one of the inventors engaged in a myriad of litigation abuses such as destroying relevant documents, failing to engage in claim construction in good faith, displaying a "lack of regard for the judicial system," and had a "cavalier attitude" toward the litigation process. Id. at 1327. In Lumen View Technology, LLC v. Findthebest.com Inc., 24 F. Supp. 3d 329 (S.D.N.Y. 2014), the Court found the case to be exceptional because, among other things, the patentee engaged in "predatory" behavior and the entire lawsuit in question was "obviously baseless" and "no reasonable litigant could reasonably expect success on the merits." Id. at 336 (quoting Dominant Semiconductors Sdn. Bhd. v. OSRAM GmbH, 524 F.3d 1254, 1260 (Fed. Cir. 2008)). In fact, "[m]ost courts awarding attorneys' fees post-Octane 'have generally cited egregious behavior.'" Finjan, Inc. v. Sophos, Inc., 2017 WL 976673, \*1 (N.D. Cal. Mar. 14, 2017) (quoting Aylus Networks, Inc. v. Apple, Inc., No. 13-cv-4700-EMC, 2016 WL 1243454, at \*7 (N.D. Cal. Mar. 30, 2016)). As demonstrated below, no such egregious conduct exists here, and the Court's holding to the contrary is manifestly unjust and clear error.

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### 1. The Court's Reference to Plaintiffs' "one" Marketed Product of "300 units" Overlooks the Record

The Court finds that Plaintiffs "only list one marketed product, sales of which never amounted to more than 300 units." ECF No. 282 at 14. But the Court's citations to the record point to Mr. Kramer's deposition from over two years ago taken on invalidity issues only. *Id.* (citing Kramer Dep. excerpts, viewable at ECF No. 246-6 and No. 253-11). Because the deposition is over two years old and not even in the damages phase of the case, the record is incomplete in regards to how many "marketed product" units ThermoLife sold and there is no support in the record regarding the "amount[]" of sales. This fact is not surprising considering damages discovery never commenced. Moreover, the Court does not explain how the volume or extent of ThermoLife's sales impacts a finding of "motivation."

Crucially, however, the Court overlooks that ThermoLife also sold the ingredient arginine nitrate to other supplement companies, an ingredient which practices the '872 Patent and does not expire until 2018:

Q Okay. What ThermoLife products do you think could have infringed these patents?

\* \* \*

THE WITNESS: Raw materials we were selling at the time and products that we had scheduled for development and release.

#### BY MS. VINSON BENTZ:

- Q All right. What raw materials were you selling?
- A Arginine nitrate.
- Q And why did you think that arginine nitrate might infringe the Stanford patents?

\* \* \*

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THE WITNESS: If you were to read these patents and see what the invention is, the use of arginine nitrates would likely practice the inventions in these patents.

\* \* \*

Q Does ThermoLife sell arginine nitrate as a raw ingredient?

A Yes.

See Kramer Dep. Tr. at 28:9 - 29:2; 37:5-7 (ECF No. 253-11 [for pages 29 and 37 of transcript] and Woods Decl. ¶ 5 at Ex. D [for page 28 of transcript]).

This testimony, to which the Court gave no weight, demonstrates that ThermoLife not only sold finished products incorporating the '872 Patent's invention, but ThermoLife also sold arginine nitrate as an ingredient to customers practicing the '872 Patent's invention. That ThermoLife sold arginine nitrate as an ingredient is not surprising. ThermoLife owns, and Mr. Kramer is the inventor of, no less than fourteen issued U.S. Patents containing well over 350 claims pertaining to amino acids (such as arginine) and nitrate salt technology (including compound, composition and method claims). And arginine nitrate is a focus of ThermoLife's business. ThermoLife's license from Stanford allowed ThermoLife to not only sell finished products, but also continue selling its patented arginine nitrate ingredient without exposing itself or its customers to potential infringement claims by other potential licensees of Stanford.

Had this case progressed to the discovery on damages, the evidence would have underscored the massive success of formulas sold by ThermoLife's customers, which are approved by ThermoLife, utilizing arginine nitrate or combining arginine with other nitrate ingredients (such as creatine nitrate), most of which were already on the market

Page 28 of Mr. Kramer's transcript was a part of Trial Exhibit 15A.

 $<sup>^7</sup>$  See U.S. Patent Nos. 8,466,187; 8,952,046; 8,183,288; 8,178,572; 8,455,531; 8,034,836; 8,569,368; 8,952,047; 8,952,045; 7,777,074; 8,957,100; 8,957,101; 8,048,921; and 8,569,369. ThermoLife uses the term "NO3-T" to market these patents, and, in turn, the "NO3-T" markings (or its predecessor terms, "NitraTech" or "ArgNitrate") appear on ThermoLife's customers' products. See Woods Decl. ¶ 16, Ex. O (printout of www.no3-t.com/patents page, last accessed on April 27, 2017).

when ThermoLife first approached Stanford to obtain the license. See, e.g., Woods Decl. ¶ 6, Ex. E (label for USP Labs' Jack3d, containing arginine nitrate purchased from ThermoLife); id. ¶ 7, Ex. F (label for USP Labs' Jack3d Micro, containing arginine nitrate purchased from ThermoLife); id. ¶ 8, Ex. G (label for Arnold Schwarzenegger's Iron Pump, containing arginine nitrate purchased from ThermoLife); id. ¶ 9, Ex. H (label for Schwarzenegger's Iron Test, containing arginine nitrate purchased from ThermoLife); id. ¶ 10, Ex. I (label for Cellucor's NO3, containing arginine nitrate purchased from ThermoLife); id. ¶ 11, Ex. J (label for USP's MaxReps, containing arginine nitrate purchased from ThermoLife); id. ¶ 12, Ex. K (label for Cellucor's C4, containing creatine nitrate purchased from ThermoLife, in combination with arginine); id. ¶ 13, Ex. L (label for USP's Yok3, containing arginine nitrate purchased from ThermoLife); and id. ¶ 14, Ex. M (label for MusclePharm's Assault, containing arginine nitrate purchased from ThermoLife). Discovery would have further shown that some of these brand names are widely known as some of the supplement industry's best-selling and most popular pre-workout products, even stemming back to 2013, when ThermoLife licensed the Stanford patents. *Id.* ¶ 15, Ex. N (listing Cellucor's C4, USP's Jack3d, and MusclePharm's Assault-branded products among 2013's "top pre-workout supplements").

Therefore, by no means is the universe of ThermoLife's product offering merely "300" units of "one" product. Discovery, if it would have occurred, would actually reveal that the number of products sold or sourced by ThermoLife is in the *millions* of units across a broad range of products. Plaintiffs are *not* non-practicing entities; they practiced the invention, perhaps even to an extent higher than Defendants. For the Court to accept Defendants' unsupported theory that both Plaintiffs are "patent trolls" (ECF No. 282 at 14) is contrary to the totality of the circumstances, and was clear error in addition to being manifestly unjust.

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#### 2. Whether a Patent has Expired is Irrelevant to Exceptionality

While the Court noted that "Plaintiffs...brought suit under three patents that expired several months after ThermoLife agreed to purchase the licenses" (ECF No. 282 at 14), the Court did not indicate anywhere in its decision how this fact, even if accurate, supports a finding of bad faith or exceptionality. It does not. Parties can sue for past damages on an expired patent. *See, e.g., In re Morgan*, 990 F.2d 1230, 1232 (Fed. Cir. 1992); *Wanlass v. Fedders Corp.*, 145 F.3d 1461, 1462 (Fed. Cir. 1998). Even if the three patents had expired *before* ThermoLife obtained the license, the "basic premise that the right to sue for past infringement cannot be assigned after a patent has expired *contradicts over a century of established patent law*." *Valmet Paper Mach., Inc. v. Beloit Corp.*, 868 F. Supp. 1085, 1087 (W.D. Wis. 1994) (emphasis added).

The reference to just "three patents" being in suit, which all expired soon after the case began, necessarily neglects the reality that Plaintiffs alleged that both Defendants infringed a fourth patent – the '872 Patent – which expires in 2018. See ECF No. 267 at 10, 14. Neither Defendants, nor the Court, takes issue with Plaintiffs' pre-filing investigation with respect to the '872 Patent. Yet the Court never mentions the '872 Patent except to indicate that some of its claims were invalidated (ECF No. 282 at 2), giving the impression that only the "three patents" (and not the '872 Patent) were asserted against these two Defendants and this case was only about expired patents. The Court thus overlooks the totality of the circumstances that Plaintiffs brought suit on a still-in-effect patent.

### 3. The Court's Finding Regarding the Amount and Timing of Previous Settlements has No Support in the Record

The Court found that "Plaintiffs....settled early with many of the defendants in this lawsuit for seemingly small dollar amounts." ECF No. 282 at 14. This statement has no support in the record, and even by Defendants' own admission, because discovery on infringement and damages never occurred, and there was only limited discovery on sublicenses. *See, e.g.*, ECF No. 257 (VPX's Moving Brief, filed under

seal) at n. 7 (indicating there was no discovery on 2015 and 2016 settlements, "of which there were many"). The record does not support the Court's conjecture referring to "early" and "seemingly small" settlements, many of which included parties never sued by Plaintiffs. Nor does the Court tie any of these settlement figures into its finding that they were "nuisance-value settlements," because the Court has no evidence (again, this discovery did not take place) regarding damages. *SFA Systems, LLC v. Newegg Inc.*, 793 F.3d 1344, 1351 (Fed. Cir. 2015) (affirming denial of exceptional case finding where "the district court's unwillingness to read bad faith motivations into SFA's settlement amounts, without more evidence about what prompted those settlements, was neither clearly erroneous nor an abuse of discretion"); *Pragmatus Telecom LLC v. Newegg Inc.*, Civil Action No. 12-1533-RGA, 2016 WL 675529, \*4 (D. Del. Feb. 18, 2016) (rejecting defendant's argument that plaintiff settled for "nuisance amounts" because there was nothing in record concerning the "relative value" of the settlements).

While the Court's decision refers to Plaintiffs' supposed "file-and-settle" strategy (ECF No. 282 at 14), there is no evidence that Plaintiffs pursued a "file-and-settle" approach as to these (or any other) Defendants. Usually in such cases, a defendant can point to a low, often unsolicited offer from a plaintiff – for instance, one made right before a critical hearing – and tries to argue that the plaintiff wanted a quick pay off because it knew the case was a losing one. There is no evidence of the sort in the record. The point is not simply that Plaintiffs "proceeded all the way to trial" on the merits (ECF No. 282 at 15, n. 6) – rather, it is that Plaintiffs simply did not pursue a "file-and-settle strategy" with the moving Defendants (or any defendant). If the Court is implying Plaintiffs took a "file-and-settle strategy" with respect to *other* defendants, this is not supported by the record, but even if it was, it is not a strategy that these Defendants can claim made the exceptional case as to *them*.

If the Court was inclined to rule that the limited snapshot of settlements established that Plaintiffs sought "nuisance" settlements, without any evidence regarding the settling Defendants' sales figures or consideration of any other factors,

then it should have conducted further discovery on this issue to allow Defendants to try to present such evidence. Without any such evidence, however, the Court has no factual basis to find that any of the settlements were "nuisance" or part of a "predatory strategy." ECF No. 282 at 15. There record is woefully incomplete as to what happened in any of these other settlements, and none of the other defendants ever moved for sanctions or argued exceptionality.

## 4. The Court's Statement that Plaintiffs "have filed numerous infringement suits" Is Irrelevant and Not Supported by the Record, But if it Is Relevant, it Serves Against Exceptionality

In support of its finding of bad faith motivation, the Court noted that Plaintiffs "have filed numerous infringement suits," citing to a "2013 Patent Litigation Year in Review" published by *Lex Machina*. ECF No. 282 at 14-15. Without exploring the legitimacy of the published claim or the legitimacy of the referenced lawsuits, the Court makes a logical leap based on unsupported assumptions to reach the conclusion that these other cases demonstrate bad faith. The Court never addresses the patents at issue in these "numerous infringement suits", what "numerous" means, or how many cases are needed to make the amount relevant. 9

Essentially, the Court adopted Defendants' unfounded demonization of Plaintiffs and used it as a short cut to find this case exceptional. Had the Court explored the "numerous" other cases, it would have discovered the other courts have deemed those cases unexceptional as well. *See*, *e.g.*, Case No. 2:12-cv-09229-GAF-FFM, ECF No. 246 (applying pre-*Octane Fitness* standard) and No. 278 (applying post-*Octane Fitness* 

<sup>&</sup>lt;sup>8</sup> The Lex Machina report is false and unreliable, in that its authors suggest that all plaintiffs listed in their Figure 19 are "patent monetization entities," which in the case of ThermoLife is, of course, completely inaccurate. *Compare* ECF No. 246-7 at 6 with *supra* Point II.B.1. ThermoLife is a practicing entity.

<sup>&</sup>lt;sup>9</sup> If the Court is suggesting, in referencing the word "numerous," that Plaintiffs' lawsuits were filed "within a short time frame" (ECF No. 282 at 15), this is also not supported by the record. As of the end of August 2013 - a half year after becoming the exclusive licensee - ThermoLife had filed only 24 cases involving Stanford's patents, with 20 cases active. *See* ECF No. 22 Order Consolidating Cases for Pretrial Purposes Up To and Including Claim Construction (dated Aug. 30, 2013) at 3.

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standard). There is no evidence that any defendant in any of these "numerous" cases successfully moved for sanctions or argued exceptionality.

Of course, the actual totality of circumstances renders incorrect the Court's ruling that "the pattern of action here is indeed one that strongly suggests Plaintiffs brought suit against many defendants without carefully reviewing their claims..." ECF No. 282 at 15. None of these "many" (or "numerous") defendants ever asserted in litigation that Plaintiffs did not carefully review their claims before suing them, other than Hi-Tech and VPX, who only did so after the validity trial was completed. Therefore, the number of suits actually bolsters the reasonableness of Plaintiffs' conduct.

#### C. The Court's Order Does Not Advance Compensation- and Deterrence-Oriented Goals

Without further explanation, the Court concludes that "awarding fees here will advance compensation- and deterrence-oriented goals." ECF No. 282 at 16. "The purpose of section 285, unlike that of Rule 11, is not to control the local bar's litigation practices....but is remedial and for the purpose of compensating the prevailing party for the costs it incurred in the prosecution or defense of a case where it would be grossly unjust, based on the baselessness of the suit or because of litigation or Patent Office misconduct, to require it to bear its own costs." Highmark, Inc. v. Allcare Health Mgmt. Sys., Inc., 687 F.3d 1300, 1310, n.1 (Fed. Cir. 2012), vacated and remanded, 134 S.Ct. 1744 (2014) (emphasis added); see Octane Fitness, 134 S.Ct. at 1757 ("sanctionable conduct is not the appropriate benchmark"). "Although Octane eased the standard for fee shifting, and clearly reduced the prevailing party's burden from clear and convincing to a preponderance of the evidence, post-Octane decisions awarding fees have concerned egregious behavior." Gametek LLC v. Zynga, Inc., 2014 WL 4351414, at \*3 (N.D. Cal. Sep. 2, 2014) (citing Intellect Wireless, Inc. v. Sharp Corp., No. 10–6763, 2014 WL 2443871, at \*6 (N.D. III. May 30, 2014) (awarding fees based on false declarations before the PTO, without which, the court concluded, the plaintiff would not have obtained the patents at issue); Cognex Corp. v. Microscan Sys.,

Inc., No. 13–2027, 2014 WL 2989975, at \*4 (S.D.N.Y. June 30, 2014) (criticizing plaintiff for post-trial motions that simply sought to re-litigate issues decided during trial and awarding fees at least as to those motions); *Precision Links Inc. v. USA Products Group, Inc.*, No. 08–576, 2014 WL 2861759, at \*3 (W.D.N.C. June 24, 2014) (criticizing plaintiff for seeking a preliminary injunction based in large part on a previously-rejected theory of liability and filing frivolous post-dismissal motions); *cf. Homeland Housewares, LLC v. Hastie2Market, LLC*, 581 Fed. Appx. 877, 878 (Fed. Cir. 2014) (upholding fee award where the party filed unsolicited briefs and multiple meritless reconsideration motions and failed to introduce admissible evidence to support its claim)).

Defendants are not entitled to any compensation in light of the totality of circumstances, as they cannot show they spent any legal fees they should not have, even if Plaintiffs' pre-filing investigation was inadequate. *Supra* at 1, n.1. Indeed, the first time Defendants decided in the course of this multi-year litigation to present to the Court (or even to Plaintiffs) evidence of alleged non-infringement or to assert an inadequate pre-filing investigation was after the case was closed, following the validity trial. Defendants should not be compensated for fees, even in an exceptional case, if they cannot show they should not have spent the fees. *Cf. Magnetar Technologies Corp. v. Six Flags Theme Parks, Inc.*, Case No. 07-127-LPS-MPT, 2017 WL 962670, at \*14 (D. Del. Mar. 13, 2017) ("the court finds attorneys' fees are also warranted to compensate the defendants in this case for the expenses in defending claims that should not have been maintained"). Without such a showing, there is no compensation-oriented goal that awarding fees would advance, and the Court has not indicated one exists in its ruling.

Similarly, the Court's decision does not refer to any deterrence-oriented goals that would be advanced by an award of fees. The need for a deterrent impact of a fee award generally applies to circumstances where the plaintiff has engaged in "extortive litigation" or is a "patent troll." *See, e.g., Tyco Healthcare Group LP v. Mutual* 

Pharmaceutical Company, Inc., Civil Action No. 07-cv-1299, 2016 WL 3965201, \*5 1 2 (D.N.J. July 22, 2016); Small v. Implant Direct Mfg. LLC, Case No. 06 Civ. 683, 2014 WL 5463621, at \*4 (S.D.N.Y. Oct. 23, 2014). Any theory as to "extortive litigation" or 3 "patent trolling" with respect to either Plaintiff is put to rest with a view of the totality 4 of the circumstances. Supra Point II.B. 5 III. **CONCLUSION** 6 For the reasons set forth above, Plaintiffs respectfully request that the Court grant 7 Plaintiffs' motion for reconsideration, and enter an Order denying Defendants' motions 8 for attorneys' fees. 9 Respectfully submitted, 10 11 Dated: May 2, 2017 PACIFIC TRIAL ATTORNEYS 12 13 By: /s/ Tyler J. Woods 14 Attorneys for Plaintiffs 15 The Board of Trustees of the Leland Stanford Junior University 16 ThermoLife International, LLC 17 18 19 20 21 22 23 24 25 26 27 28

**CERTIFICATE OF SERVICE** 

I hereby certify that on May 2, 2017, I electronically filed the foregoing PLAINTIFFS' AMENDED MEMORANDUM IN SUPPORT OF IN SUPPORT OF THEIR MOTION FOR RECONSIDERATION OF THE COURT'S APRIL 4, 2017 ORDER (1) STRIKING PALINTIFFS' DECLARATION, AND (2) GRANTING DEFENDANTS' MOTION FOR ATTORNEY FEES with the Clerk of the Court using the CM/ECF system which will send notification of such filing via electronic mail to all counsel of record.

<u>/s/Tyler J. Woods</u> Tyler J. Woods